

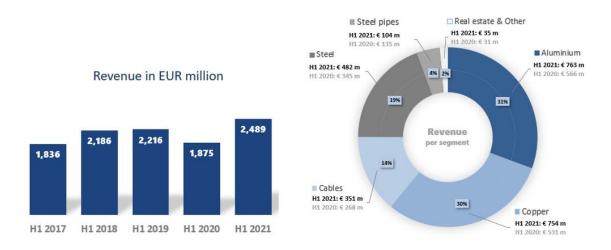
# Strong financial performance across segments

- ▶ The Viohalco companies demonstrated strong financial and operational performance during the first half of 2021, as global megatrends drove increased customer demand for products with sustainable characteristics.
- Consolidated revenue of EUR 2,489 million (H1 2020: EUR 1,875 million);
- Consolidated adjusted EBITDA (a-EBITDA) of EUR 196 million (H1 2020: EUR 128 million), while consolidated EBITDA, which includes the effect of metal prices, reached EUR 253 million (H1 2020: EUR 108 million).
- High-capacity utilisation levels and strong order backlog
- Continued investment to optimise operating efficiency



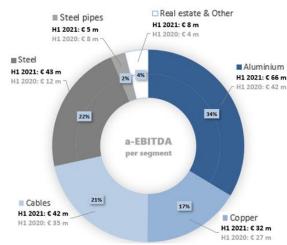
## Financial Results

Consolidated revenue for H1 2021 up 33% year-on-year to EUR 2,489 million (H1 2020: EUR 1,875 million), mainly driven by the rise in metal prices and increased sales volumes across all segments.

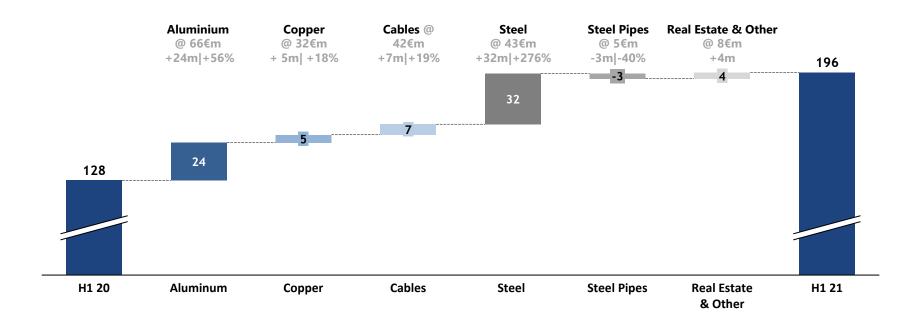


Consolidated a-EBITDA increased by 53% to EUR 196 million for H1 2021 (H1 2020: EUR 128 million).



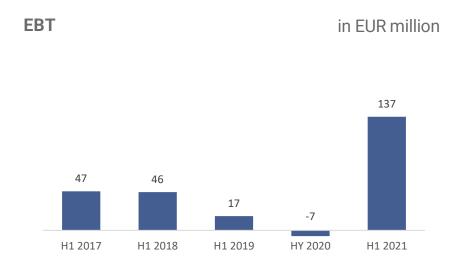


► H1 2021 Operating performance (a-EBITDA) vs. H1 2020



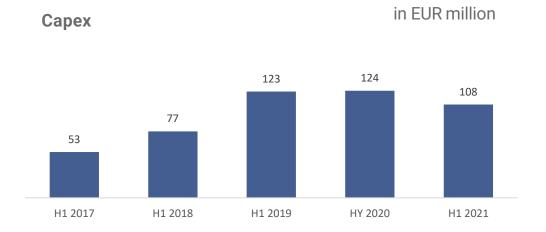
VIOHALCO Financial Results 2020

Consolidated profit before income tax for the period amounted to EUR 137 million (H1 2020: loss of EUR 7 million), mainly attributable to the outperformance of the steel segment, the balanced product mix of the cables segment and the steady growth of the aluminium and copper segments.

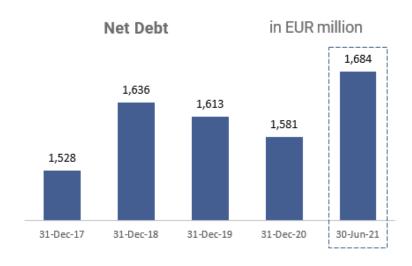


## Financial Results

- Capital expenditure for the period amounted to EUR 108 million (H1 2020: EUR 124 million), with key investments as follows:
  - Execution of the second phase of the aluminium segment investment programme, which includes the order of an advanced six-high cold rolling mill and an automated lacquering line
  - Cables segment investment programme, including the submarine cables production plant of Fulgor in Corinth
  - Investments in infrastructure improvement in the steel segment

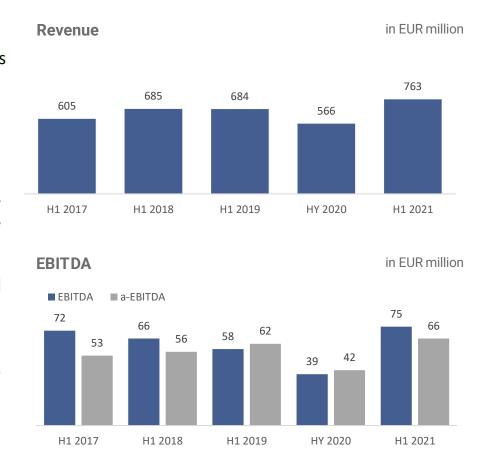


- Working capital increased by 28%, or EUR 215 million, compared to 31 December 2020, as a result of the increase in metal prices.
- Viohalco companies' **net debt** increased to EUR 1,684 million (31 December 2020: EUR 1,581 million) before IFRS 16 adjustment. After adjusting for IFRS 16, net debt amounted to EUR 1,664 million (31 December 2020: EUR 1,560 million).



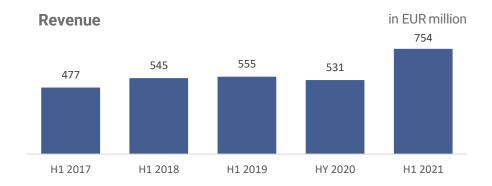
#### Aluminium segment at a glance

- The **aluminium segment** recorded a strong start to 2021, with demand in most sectors recovering and in some cases, surpassing pre-pandemic levels.
- **Elval** responded well to increased market demand by gradually **integrating the additional production capacity of the new four stand tandem mill**, elevating production and sales volumes to historic highs.
- **Symetal** increased sales by focusing on the lidding, pharmaceutical and foil for flexible packaging markets. The **new lacquering plant** in Mandra commenced operations during the period, with the aim of reducing the production cost of lacquered products.
- At **Bridgnorth Aluminium**, demand recovered strongly in most end use sectors and geographic markets, and invoiced sales volumes were up 54% compared to the previous year.
- **Etem-Gestamp** saw strong demand for extruded aluminium products in both the industrial and automotive profiles businesses. Results exceeded forecasts for the period and last year's performance, generating strong cash flows to support the continuation of its investment plan.

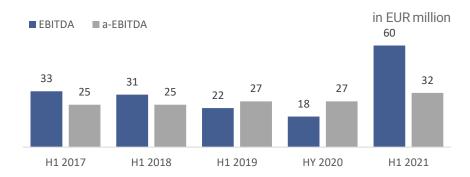


#### Copper segment at a glance

- The **copper segment** recorded a strong start to the year, with demand recovering in almost all end markets, with the exception of coinage.
- Most of the segment's companies performed well, with volume growth driven by double-digit growth in flat-rolled products, and extruded copper alloys, significantly surpassing pre-pandemic levels.
- **Copper tubes** sales volumes remained stable, while improved availability of scrap positively contributed to overall profitability. In addition, robust demand supported an increase in sales volumes at the enamelled wires subsidiary, Cablel Wires.
- The **tubes mill** is operating at near full capacity and as such, current efforts are focused on improving efficiency and increasing output.
- **Sofia Med** continues to be well positioned to continue to gain share of connectors and other markets.

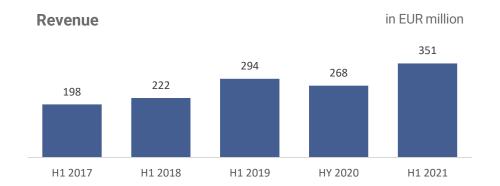


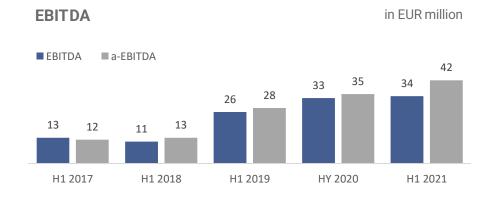




#### Cables segment at a glance

- High utilization of all production lines and the successful execution of several high-profile submarine projects led to growth and a solid performance by the **cables segment**.
- The first quarter of the year saw the successful completion of the record-breaking Crete Interconnection. The segment was awarded the **subsea cable connection of Greece's largest wind farm**, the first award in the Adriatic Sea for a submarine cable interconnection project, and signed frame contracts with significant transmission system operators (TSOs).
- Demand rebounded in the cables products business with sales volumes for cables products increasing by 16% y-o-y. The segment's continuous focus on value added projects and products supported higher profitability for the period.
- The submarine cables factory unit **(Fulgor)** is expected to retain high-capacity utilisation throughout 2021 and will continue to drive the profitability across the whole segment.
- In the cable products business unit, increased demand in the main markets of Western Europe, the Middle East, and the Balkans, is expected to continue as demand from construction and industrial sector increases.

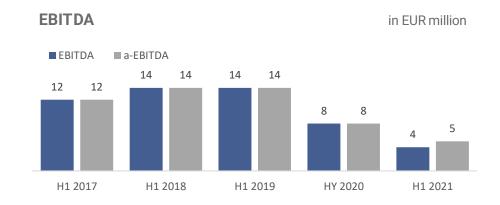




## Steel Pipes segment at a glance

- Corinth Pipeworks performed resiliently as a result of uninterrupted production for all its current projects and fulfilment of its contractual obligations.
- Focus to strengthen its presence in new markets across Europe, the Americas, North Africa and Asia were made, and new projects such as Snam in Italy, INGL in the south-eastern Mediterranean, Williams in the USA, and offshore projects like KEG in Norway and Zendolie in Trinidad, secured.
- The company employed strict working capital and stock management which secured liquidity and progressed initiatives to develop solutions towards the green energy transition. An example of this being the certification of pipes to transport up to 100% hydrogen, achieved in early June by CPW together with Snam, one of the world's largest energy infrastructure companies.
- Over the course of the year, the company successfully continued its rigorous programme of energy majors' qualifications and innovative programs to enhance competitiveness.

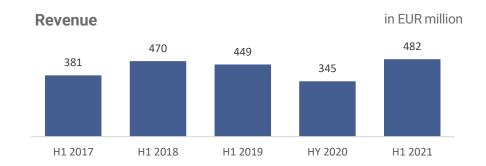


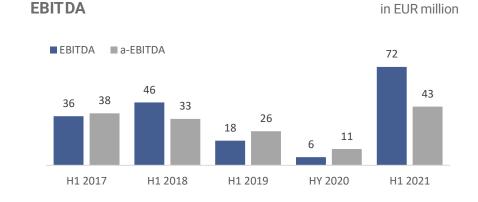


#### **Steel segment** at a glance



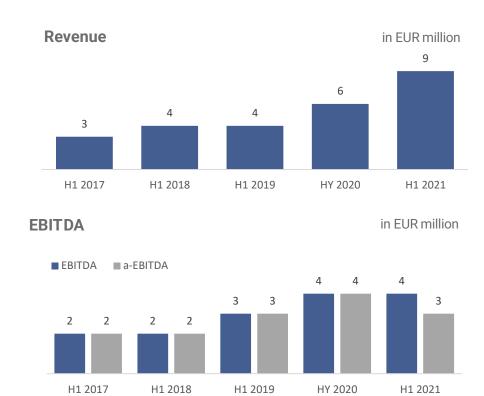
- The **steel segment** recorded increased sales volumes across almost all products, despite the continued adverse effects of the pandemic. Spreads improved, which, together with ongoing cost optimization, improved profitability for the first half of year.
- In reinforcement steel, a dominant market position was maintained in the Balkan area, as was strong market share in Greece, while increased sales in Cyprus were recorded.
- ▶ The **Sovel plant** was awarded the Environmental Product Declaration (EPD) for the reinforcement of steel products.
- In wire rods, improvements in product quality and active interest from international markets led to higher sales volumes. Special bar quality steels (SBQs) continued to gradually regain sales momentum, mainly due to recovery in the European mechanical engineering and automotive industry.
- The upgrade of **Stomana Industry** plant's long products' rolling mill will be carried out in the second half of 2021, leading to the production of bigger SBQs up to 130mm and driving quality improvements.





#### Real Estate segment at a glance

- Noval Property recorded a 29% year-on-year increase in the fair value of its real estate portfolio as a result of the recent corporate transformation which involved the absorption of real estate assets, new acquisitions, the development of existing assets and active asset management.
- Despite temporary Covid-19 relief measures introduced by the Greek Government in 2020 being extended during H1 2021, effective and active asset management, and the progression of Noval Property's scheduled financing activitie, enabled it to continue its development programme.
- Construction works to expand the River West shopping center were substantially completed by the end of H1 2021, enabling the commencement of commercial operations in July 2021.
- Noval Property was declared the preferred bidder (in a joint venture with a real estate fund) to acquire a prime plot of land in Athens where a large scale and environmentally friendly office complex will be developed.



## Outlook

- While continued uncertainty around the Covid-19 pandemic is expected to persist and market conditions vary by segment, business conditions are expected to improve further in the second half.
- All companies remain **focused on their long-term growth strategies** to strengthen market positions through ongoing investment programmes, technological innovation and cost and operational efficiency improvements.
- The **strategic aims** of Viohalco companies will continue to be the development of employees, the demonstration of sound business practice in an ethical and responsible manner, and continuous improvement in environmental footprint.
- Megatrends relating to the transition to a circular economy create a favourable business environment for Viohalco companies. Their product offerings cater directly to the need for circular products that are easily recyclable, produced with high recycled content and have a low carbon production footprint, and they are increasingly well-positioned to maximise the opportunities this presents.

# Financial **Calendar**

| Date                        | Event                                       |
|-----------------------------|---|
| Thursday, 17 March 2022     | Full Year 2021 results                      |
| Wednesday, 20 April 2022    | Publication of Annual Report 2021           |
| Tuesday, May 31, 2022       | Ordinary General Shareholders' Meeting 2022 |
| Thursday, 22 September 2022 | Half year 2022 results                      |

VIOHALCO Financial Results H1 2021

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